

# HARNESSING HUMAN POTENTIAL TO TRANSFORM ORGANIZATIONS. **POWERED BY EXPERIENTIAL LEARNING**

Eagle's Flight is a full-service learning and development partner known for our creative and innovative experiential learning solutions. We have partnered with hundreds of enterprise and mid-market clients to solve some of the most difficult business challenges through behavior change initiatives and produced measurable results across a variety of culture, leadership, and talent development topics.

# The POWER of Our Approach to Behavior Change

HINT: It Really Works

#### What's Needed for a Positive, **Sustainable Change In Behavior**

#### CONVICTION

They need to see value in changing and growing, and then want to do so.

## **KNOWLEDGE**

They need to know what to do differently

## SKILL

They then need to know how to apply that knowledge back on their job.

# RESULTS

They need to be accountable for, and see, improved results in how they lead and what they accomplish.

#### How Eagle's Flight Addresses **These Needs**

#### **EXPERIENTIAL LEARNING**

- 1. Participants are highly engaged in Eagle's Flight's unique experience.
- 2. They learn by doing.
- 3. With an in-depth facilitated debrief.

#### **PRAGMATIC MODELS AND CONTENT**

Practical steps to take to behave differently, and so produce different and better results.

## **COMPANY RELEVANT APPLICATION**

- 1. In-class discussion and practice around work related situations and issues
- 2. Facilitated guidance in the application of the principles taught.

## **POST COURSE RETENTION**

Post class application and retention tools to support the new behaviors becoming habitual, and the improved results predictable.

"The idea of Eagle's Flight providing "Customer Service" doesn't do the team justice. There are no words to adequately describe the incredible experience we have had with Eagle's Flight and the partnership it has cultivated between our two companies over the last few years. Every person we interact with goes the extra mile to ensure our needs are met and our desired outcomes are achieved. It has been an honor and privilege to work with such a purpose driven organization that genuinely cares about the long-term success of our company and everyone in it."



**Rich Butler**, VP Talent Management Papa John's











#### **RESULTS:**

HSBC

SAFE **b** 

Tim Hortons

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- An 11-year global partnership with consistent year-over-year increase in culture metrics
  - High participant satisfaction scores
  - *Consistent achievement of project business metrics*

#### **RESULTS:**

- 61% decrease in lost-time incident rates
- 31% decrease in total recordable incident rates

• 64% increase in near-miss reporting

**RESULTS:** 

- Franchise Restaurant Leadership Development driving consistency across all-levels of leadership
- LIVING LEADERSHIP Improved employee engagement and, as a result, the guest experience and profitability across the franchise network

#### **RESULTS:**

- Measurable improvement in diversity and inclusion scores from leaders and employees
- In-store changes to how employees, customers and merchandise are managed to ensure a more diverse and inclusive experience for everyone







