



Fully engaged coaching achieves extraordinary results

BUSINESS ISSUE

Every successful performer can point to a fully engaged coach who gave them the vision, direction and even the push they required to achieve extraordinary results. As a leader, you have the opportunity to be that person for those who look to you. But how do you ensure that your coaching efforts lead to improved performance and, even more critically, the right business outcomes? The answer can be found in the model at the heart of this experiential program—MCR—three simple letters that convey a powerful concept. They stand for Model, Coach and Require, and they will challenge and change your paradigm for what coaching can achieve.

LEARNING OUTCOMES

You will learn to:

- Recognize and explain the importance of modeling desired behaviors
- Apply one-on-one coaching techniques that maximize performance
- · Hold people accountable to deliver the desired outcomes
- · Distinguish coaching from performance management

THE LEARNER EXPERIENCE

This full-day program blends multiple modes to deliver an engaging leadership development experience. You will unpack the powerful model for outcome based leadership, observe and critique world-class coaches in action, engage in a group challenge on 'walking the talk,' and put it all to the test through activities and relevant role play.

FULL-DAY SESSION

GROUPS OF 6 - 20 PARTICIPANTS PER SESSION

DESIGNED FOR SEASONED AND SENIOR LEVEL LEADERS

OPTIONS FOR MULTI-RATER INDIVIDUAL ASSESSMENTS,
FOLLOW-UP RETENTION SESSIONS AND 1:1 COACHING

This module is part of the Living Leadership™ program, a component of the tiered Journey of Leadership™ Series. Look to Journey of Leadership for a strategic approach to creating consistent, leadership strength at all levels of your organization.

